

RealWear Authorized Partner Not for Resale Purchase Program

RealWear is pleased to offer RealWear Navigator® devices and RealWear Cloud workspaces to manage them to authorized partners at discounted price for their own internal enablement and product demonstrations. Eligible devices include:

NFR Eligible Device	RealWear SKU
RealWear Navigator® 520	127128
RealWear Navigator® Z1	127160

In addition, the Thermal Camera may be sold with newly sold select devices at the NFR Discount:

NFR Eligible Thermal Pairs	RealWear SKU
RealWear Navigator® 520 & Thermal Camera	127128 127127

The thermal camera is not eligible for the NFR discount on its own regardless of prior 520 NFR products purchased by reseller.

Authorized partners are eligible to purchase specified number of units based on their program tier position as noted below:

Program Tier	Maximum Discount from MSRP*	Maximum Devices per Year**
Gold	50%	15
Silver	50%	10
Registered	50%	3

*Manufactured Suggested Retail Price. Partner pricing from distributor may differ locally due to currency exchange rates and other factors.

**1 January to 31 December 2024. The thermal camera accessory is not included in this tally.

RealWear Cloud
Each partner organization is entitled to one RealWear Cloud Pro Workspace with support for 20 partner-owned devices to be managed free of charge.

Terms and Conditions:

- RealWear Partner Program Members in good standing may participate in this program.
- Partners must complete the following online training modules in the [RealWear Partner Portal](#).
 - *RealWear 101: Introduction to RealWear*
 - *Getting Started* for your device.
- Devices may not be re-sold for at least one year after purchase or when new model SKUs are available.
 - RealWear reserves the right to audit NFR stock.
- All requests must be submitted through this document and pre-approved by RealWear Channel Management.
- Partners will receive approval or denial by RealWear via email notification.
 - Partners must specify their intended distributor to allow RealWear to send the discount approval.
- All purchases must be procured through authorized RealWear distributors.
 - Accessories included in this program listed above do not count toward the annual device limit.
 - No other accessory discounts are provided through this program.
- Partners must submit NFR request for devices or RealWear Cloud via the [online form](#) found on the RealWear Partner Portal.
- Please allow up to 72 hours for approval.
- Partner should purchase device within 30 days following approval.